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CONTRACTING AUTHORITY'S CLARIFICATIONS No. 1

Preparation of Second Energy Efficiency Action Plan and Development of Energy Indicators

EuropeAid/133826/C/SER/RS
Tender no.12SER01/09/11

No	Question	Answer
1	<p>The selection criteria in point 21.3. (a) states: "<i>The candidate has provided in the course of the past 3 years (starting from 1.1.2010. up to the deadline for receipt of applications) at least two projects (where the candidate's proportion was greater than 500,000 Euro for his services in each project) which in combination covered the two (a and b) fields of expertise defined in Article 7 above.</i>" Point (a) in section 7 covers the "<i>improvement of energy end-use efficiency including survey on energy consumption</i>".</p> <p>Depending on the type of survey conducted, the cost of carrying out a survey on energy consumption generally varies from 30,000 to 200,000 EURs. A specialist organisations with experience in developing and conducting surveys on energy consumption, though sufficiently experienced to carry out such activities on the abovementioned contract, will therefore not meet the minimum criteria whether or not they are the sole contractor on the project.</p> <p>Given the combination of experience requested for field a) and that specialist organisations are precluded from applying due to project size, it seems that only consortia are favoured that are able to provide large project references on energy that include a small component on surveys. We are also aware that of the large well-known projects in this field, it is small specialist organisations that have been sub-contracted to carry out the surveys. The result is that large organisations possessing the proportion carried out that is above 500,000 EUR, do not have the demonstrated experience to carry out surveys. The result of any shortlist will therefore comprise large organisations that do not possess the specialised experience necessary to carry out this</p>	<p>The scope of the contact is very wide and will be elaborated in details in the Terms of Reference. The survey on energy consumption and energy efficiency will cover all sectors at the level of state involving significant number of teams and specific experience. In addition implementation of the directive 2006/32/EC will require complementary specific experience.</p> <p>In line with PRAG provisions, the selection criteria have been defined in order to ensure that the candidates / tenderers have sufficient financial, economic, technical and professional capacity to implement the tasks of the contract. The contract's budget is maximum EUR 2,000,000, while the requested similar experience's value threshold was set at only a quarter of that figure in order to ensure wider competition.</p> <p>As regards your question, please note that through clarifications, according to PRAG section 3.3.1.2., "<i>the Contracting Authority cannot give an opinion on the assessment of the application</i>".</p>

No	Question	Answer
	<p>contract.</p> <p>PRAG 2013 (version 14 March 2013) states: “<i>It is important to seek to enhance the quality of shortlisted organisations / consortia rather than merely seeking to shortlist organisations / consortia that have the biggest project references. Rather, the pertinence of experience should be advantaged</i>”.</p> <p>In light of this and the quality of shortlisted consortia sought, could you kindly clarify whether a consortia providing references on “survey of energy consumption” that are smaller than the 500,000 EUR threshold would consequently be considered to meet the minimum selection criteria.</p> <p>We believe in separating out the criteria in such a way will allow specialised organisations skilled in carrying out surveys to apply, in combination with larger organisations possessing the broader experience associated with <i>improving energy end-use efficiency</i> as managing large scale projects. In this way it should ensure a sufficient number of organisations meet the criteria for shortlisting.</p>	