



EUROPEAN UNION

DELEGATION TO THE REPUBLIC OF SERBIA

Belgrade, 08.07.2014

**CONTRACTING AUTHORITY'S CLARIFICATIONS No. 1**

**STUDY TRIPS TO BRUSSELS AND MEMBER STATES**

**Publication ref.: EuropeAid/135896/DH/SER/RS**

No	Question	Answer
1	In the section 21. Selection criteria, item 1), could you please confirm that "average annual turnover of the candidate" mean the income generated on various bases (in our financial and accountancy terminology designated as "prihodi")?	In line with Footnote 7 of Application form (Annex B3 to Practical Guide – PRAG) "Annual turnover" is <i>"The gross inflow of economic benefits (cash, receivables, other assets) generated from the ordinary operating activities of the enterprise (such as sales of goods, sales of services, interest, royalties, and dividends) during the year."</i>
2	In the same item as above, the amount of 400.000 EUR is stated as minimum "average annual turnover of the candidate" amount to justify. Can you please clarify how the amount is calculated in the case of consortium applying, i.e. if it can be generated as sum of the partners turnover? (in line with the statement that "selection criteria will be applied to the consortium as a whole")	In the case of applications submitted by a consortium, the selection criteria will be applied to the consortium as a whole.
3	In the section 21. Selection criteria, item 3) - the amount of 200.000 EUR of candidate's proportion in at least 1 relevant contract, can it be provided from references of any partner in the consortium or must it be the Lead partner?	The candidate's proportion refers to the value of the services carried out by the legal entity mentioned in column 1 of the experience table (section 6 of the Application Form) in the respective reference project. In case the respective project was implemented by the legal entity as a sole contractor, then the proportion is 100%. If the legal entity implemented the respective project as member (leader or not) of a consortium, then only the part the legal entity was responsible for represents the candidate's proportion.  The legal entity in column 1 of the experience table may be one (or two or more) of the consortium submitting the application (the candidate) or a third party acting in the sense of the following provisions of article 21 of the Contract Notice: <i>"An economic operator may,</i>

No	Question	Answer
		<p><i>where appropriate and for a particular contract, rely on the capacities of other entities, regardless of the legal nature of the links which it has with them. It must in that case prove to the Contracting Authority that it will have at its disposal the resources necessary for performance of the contract, for example by producing an undertaking on the part of those entities to place those resources at its disposal. Such entities, for instance the parent company of the economic operator, must respect the same rules of eligibility and notably that of nationality, as the economic operator").</i></p>

4